

HAWK – A PLACE TO EXPLORE RIGHT IN THE HEART OF GERMANY

The HAWK University of Applied Sciences and Arts has been enriching the landscape of higher education in Germany for over fifty years. A wide range of study programmes is offered to more than 6.500 students at three different university locations across the State of Lower Saxony.

The Faculty of Management, Construction, Real Estate is located in Holzminden, a city with about 20.000 inhabitants. Holzminden is a rural town, located next to the river Weser, which forms the border to the state of North Rhine-Westphalia. Holzminden is a centre of the international flavour and fragrance ingredient industry.

Hamburg

Hannover

Berlin

Holzminden

Cologne

Frankfurt

Munich

Contact and Information

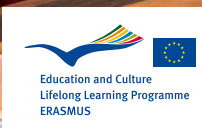
HAWK

Hochschule für angewandte Wissenschaft und Kunst
Hildesheim/Holzminden/Göttingen
University of Applied Sciences and Arts

For information on the English study programme for exchange students
please contact the Dean of Studies of the Faculty of Management,
Construction, Real Estate
Dr. Mareen Benning-Linnert
Haarmannplatz 3 | 37603 Holzminden | Germany
email: mareen.linnert@hawk.de

For information on how to apply for and plan your exchange studies
please contact the International Office in Holzminden
Karen Büttner
Haarmannplatz 3 | 37603 Holzminden | Germany
email: incomings.io@hawk.de

Link to the online application
[https://hawk.moveon4.de/locallogin/
583d681783fb967a119a5a36/eng](https://hawk.moveon4.de/locallogin/583d681783fb967a119a5a36/eng)



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HAWK

**STUDY
REAL ESTATE
MANAGEMENT (M.SC.)
IN GERMANY**

**A ONE SEMESTER PROGRAMME
IN ENGLISH (30 ECTS)**

REAL ESTATE MANAGEMENT (M.SC.)

This study programme combines business, technology and law in relation to real estate, with a focus on real estate valuation, real estate project development, real estate portfolio and risk management or real estate corporate finance.

SEMESTER PROGRAMME IN ENGLISH – SUBJECT SPECIFIC OFFERS

Restructuring of CRE Exposures (6 ECTS) – summer/winter
This module focuses on the analysis of financial structures and risk in commercial real estate. Students learn to apply restructuring tools and negotiation techniques to manage distressed assets.

International Real Estate Consulting (6 ECTS) – winter only
This module introduces consulting methodologies in the real estate industry offering insights into industry processes and consulting roles. Through case studies based on real consulting scenarios, students refine their professional reporting skills.

Urban Economics (6 ECTS) – summer/winter
Urban Economics investigates the dynamics of real estate markets and urban environments. Using econometrics or behavioral experiments, students conduct their own research projects.

International Real Estate Valuation (6 ECTS) – winter only
Students explore international valuation standards and methodologies, comparing German and global approaches. The module covers comparative, cost, and income-based valuation

The special features of the study programme include its highly interdisciplinary and international nature, strong practical application and intensive supervision. Students also have access to contacts in a recognised global industry network.

techniques, equipping them with the skills to assess properties using internationally recognized methods.

Real Estate Valuation (6 ECTS) – winter only
This module offers an in-depth study of real estate and investment valuation strategies. Students build financial models and apply valuation concepts in case studies, gaining hands-on experience in international real estate appraisal.

Real Estate Corporate Finance and Investment Banking 1 (6 ECTS) – summer only
The topic of this course are the interactions between the capital markets and the real estate sector, exploring how financial markets shape real estate investment and govern corporate decision-making.

Seminar: Data Science 1 and 2 (6 ECTS each) – summer/winter
In Data Science 1 and 2, students develop essential data science skills for real estate applications, including data cleaning, analysis and visualization. Using programming, students undertake independent data-driven research projects, leveraging econometrics and other statistical approaches.

SEMESTER PROGRAMME IN ENGLISH – INTERDISCIPLINARY OFFERS

Intercultural Training (3 ECTS) – summer/winter
Intercultural encounters can lead to conflicts due to different perspectives or biases – or they can be rewarding! This training promotes mutual understanding and intercultural competence. Its approach is diversity-oriented and takes into account not only cultural but also personal characteristics.

German Language Course (3/4 ECTS) – summer/winter
Before the start of the lecture period, the international students attend an intensive language

course (3 ECTS) in order to be prepared in the best possible way not only for the lectures of the faculty, but also for life in Germany. During the semester, they can additionally participate in weekly German lessons at different levels (4 ECTS). The language courses are free of charge.

The offer of interdisciplinary courses is subject to change each semester. Further courses may be offered such as "Academic Writing" (3 ECTS).

ORIENTATION AND EXCURSION PROGRAMME

The International Office provides a buddy-programme. Buddies are German students who meet incoming students at Holzminden railway station and who help them during the first days to find their way around town and to settle in.

To ensure a smooth arrival, the International Office also provides assistance with all necessary formalities including amongst others registration at the City Hall, residence permits, questions about visas, the opening of bank accounts and health insurance.

In addition, the International Office organizes several events and trips for incoming students throughout the semester. Exchange students will get to know fellow students as well as the city of Holzminden during an orientation week and will also have the opportunity to visit the towns of Hildesheim and Göttingen where other HAWK faculties are based.

Besides vibrant university towns, Lower Saxony also offers a beautiful landscape which can be explored on hiking tours through the Solling Vogler Park in the South East or on guided hikes through the Harz National Park in the east of Holzminden. Visits to theatre performances, the cinema and cafés as to local sights like the Corvey Castel (World Cultural Heritage) in the neighbouring town Höxter will give the opportunity to dive into the historical and cultural landscape of the region. To bring international students together, the International Office also holds international Easter and Christmas celebrations and regular countrythemed evenings. The "Café International", held every other week and organised by students for students, completes the programme for incoming students.

Application Dates

- To apply, please ask the International Office of your university to nominate you at HAWK. Please note the following nomination deadlines:
Winter semester: 1 June | Summer semester: 1 November.
- You will then receive information on how to proceed.
Please note the following application submission deadlines:
Winter semester: 15 June | Summer semester: 15 November.
- The following documents need to be uploaded with the application:
transcript of records, photo, passport copy, language certificate, proof of health insurance.
- On receipt of the application, the International Office will provide incoming students with an information package, the letter of acceptance and, if applicable, the invitation letter for the visa application process.

Semester Dates

- Winter semester: 1 October – 31 March (exam period until approx. end of February).
- Summer semester: 1 April – 30 September (exam period until approx. mid August).
- In order to attend the orientation programme and the German language course, incoming students may be required to arrive prior to those dates.
Please ask the International Office for the dates of the respective semester.

Fees and Student Card

There are no tuition fees in public universities in Germany. However, a semester fee has to be paid which includes free public transport in local trains (no ICE or the like) and cheaper meals at the cafeteria with the student card for the whole semester. The fee amounts to approx. € 310 for exchange students in Holzminden.

Accommodation Service for Incomings

Upon request, the International Office offers help to find accommodation. Students may share a private flat with other students. Prices range from € 350 to € 500 per month.